



## **MALAWI MILLENNIUM CHALLENGE ACCOUNT (MCA)- MALAWI II**

### **SPECIFIC PROCUREMENT NOTICE**

**Re: Technical Assistance in Support of the Implementation of the City Council Land-Based Revenue Modernization Activity  
(Base and Option Period) Ref #: M956770000**

1. The Government of the Republic of Malawi (the “Government”) has secured grant funding from the United States Government acting through Millennium Challenge Corporation (“MCC”), and intends to apply a part of the proceeds of that funding to payments for contracts for goods, works and services. The Government formed a Compact Development Team (“CDT”) led by the CEO of the Malawi Millennium Development Trust (“MMD”), for the purpose of developing and implementing the Compact. MMD was formed as a temporary Trust to be replaced by Malawi Millennium Challenge Account (MCA)-Malawi II upon its incorporation. MCA-Malawi II was incorporated on 9th January 2024 as a registered Trust and has therefore replaced MMD as the implementing entity. To support activities under the grant funding, MCC and the Government entered into the following agreements:
  - A Compact Development Funding Grant Agreement dated May 22, 2020, as amended or otherwise modified from time to time (the “CDF Agreement”) pursuant to which MCC agreed to provide a grant of up to US\$11,650,000 under the authority of Section 609(g) of the Millennium Challenge Act of 2003, as amended (the “Act”), to facilitate the development of a Compact between the United States of America, acting through MCC, and the Government to help accelerate economic growth and poverty reduction in Malawi, and
  - A Compact dated September 28, 2022, as amended or otherwise modified from time to time under which MCC agreed to provide a grant of US\$350,000,000 to the Government to support the execution of a number of preparatory activities leading to Entry Into Force of the Compact and thereafter, to fund the implementation of the various activities under the Compact.
2. Subject to the terms and conditions of the Compact, the CDF Agreement, related agreements and the availability of funds, the Government intends to use a portion of the funds for the Consultant’s Services for **Technical Assistance in Support of the Implementation of the City Council Land-Based Revenue Modernization Activity** Contract, a form of which is attached to this Request for Offers (“RFO”) from Section VI.

The Compact consists of three (3) projects:

- a) **The Accelerated Growth Corridors (“AGC”) Project** aims to reduce the barriers between farm and market by improving road conditions, encouraging a more transparent and competitive business environment for transporters, and addressing first mile transportation challenges for smallholder farmers. The project will support policy and institutional reforms to enable better road planning and maintenance of AGCs

and associated infrastructure, as well as safer conditions for women to move and conduct economic activity along the corridors.

- b) **The Increased Land Productivity Project (the “Land Project”)**: will support improved land services, better functioning land markets, and increased investment in land through revenue-oriented investments to increase adequate funding of land institutions at national and city levels and support institutional change in the land sector. Revenue work at both levels equally focuses on the broader role of well-functioning property tax systems in incentivizing productive use of land.
  - c) **The American Catalyst Facility for Development (“ACFD”) Project**: is to facilitate United States International Development Finance Corporation (“DFC”) investment in Malawi in an effort to catalyze increased private investment consistent with compact objectives and increase the scale and impact of the compact.
3. MCC requires that all beneficiaries of MCC Funding, including the MCA Entity and any applicants, Offerors, Suppliers, Contractors, Subcontractors, Consultants, and Sub-Consultants under any MCC-funded contracts, observe the highest standards of ethics during the procurement and execution of such contracts. *MCC’s Policy on Preventing, Detecting and Remediating Fraud and Corruption in MCC Operations* (“MCC’s AFC Policy”) is applicable to all procurements and contracts involving MCC Funding and can be found on the MCC website at: <https://www.mcc.gov/resources/doc/policy-fraud-and-corruption>.
  4. MCA-Malawi II now invites Offers from legally constituted consulting firms and other organizations to provide **Technical Assistance in Support of the Implementation of the City Council Land-Based Revenue Modernization Activity (“Offers”)**. More details on these services are provided in the Terms of Reference in Section V of the RFO.
  5. This RFO is open to all eligible entities (“Consultants”) who wish to respond. Subject to restrictions noted in the RFO, consultants may associate with other consultants to enhance their capacity to successfully carry out the assignment.
  6. One or more Consultants will be selected under the **Quality and Cost-Based Selection (“QCBS”)** method, an evaluation procedure that is described in sections of the RFO in accordance with the “AE Procurement Policy & Guidelines” provided on the MCC website ([www.mcc.gov/ppg](http://www.mcc.gov/ppg)). The selection process, as described, will include a review and verification of qualifications and past performance, including a reference check, prior to the contract award.
  7. A complete set of Request for Offers (RFO) documents, including any clarifications, notices, and/or addenda, can be obtained by interested and eligible consultants. To access the documents, Interested Consultants have two options:
    - Dropbox: Directly access the RFO documents using the following link:  
<https://www.dropbox.com/scl/fo/yvxgrjzud812h2maxvpfx/h?rlkey=zob0kj7it2xp4jw2x2t2ijxp2&dl=0>

**Note:** *To be able to open the link above, please copy it and paste on the browser*

- MCA- Malawi II (also MMD) website: Alternatively, visit website at <https://www.mmd-malawi.org> to obtain link to the RFO documents.

Consultants interested in submitting Offers should register their interest by sending a completed registration to the Procurement Agent at [PAMalawi@charleskendall.com](mailto:PAMalawi@charleskendall.com). The subject of the email should be " **Technical Assistance City Council Land-Based Revenue Modernization Activity -RFO\_Company Name.**" A copy of the email should also be sent

to MCA-Malawi II Procurement Director Andy Koloko at [andy.koloko@mca-malawi2.gov.mw](mailto:andy.koloko@mca-malawi2.gov.mw). In the email, Consultants should provide their full contact details. Registering in this manner ensures that consultants receive updates regarding the RFO.

8. Please note that a Pre-Offer Conference will be held as described in the Data Sheet (“DS”), Section II of the RFO. Attendance at the Pre- Offer Conference is not mandatory but is strongly advised for all interested Consultants or their representatives.
9. The deadline for submission of Offers is **3:00 PM, local time on 19<sup>th</sup> June 2024**.
10. Please note that **only electronic Offers shall be accepted** in the manner specified in the DS ITC 17. Late Offers will not be accepted under any circumstances.
11. Contact Information:

Attn:	The Procurement Agent – MCA-Malawi II
E-mail:	<a href="mailto:PAMalawi@charleskendall.com">PAMalawi@charleskendall.com</a> and cc: <a href="mailto:andy.koloko@mca-malawi2.gov.mw">andy.koloko@mca-malawi2.gov.mw</a>

Yours faithfully,

**Dye B. Mawindo**  
**Chief Executive Officer**  
**Malawi Millennium Challenge Account (MCA)- Malawi II**